



CONTRACT NO. 9427-1/21-1
Passenger Loading Bridges Prequalification

ROADMAP

Contract Overview:

The purpose of this prequalification pool is to establish a contract for the County to purchase, install, refurbish and repair passenger loading bridges, including the purchase of technical support, parts, and supplies, on an as needed basis.

Contract Term: October 1, 2016 – September 30, 2021

COMMODITY CODE: 909-26

PROCUREMENT AGENT INFORMATION

Contracting Agent: Basia Pruna
Phone: (305) 375-5018
Email: BPruna@miamidade.gov

EVENT LOG

Add. No.	Date Issued	Event	Agent
2	10/19/16	Add Adelte to Pre-Qual list, company complied with requirements.	A. Rodriguez
1	10/14/16	Remove Adelte and Oxford from list for failure to comply with the Pre-Qualification requirements.	A. Rodriguez

PURCHASING INSTRUCTIONS

A. Award Description

Award of this contract was done on a group by group basis.

- **Group 1: Furnish and Install Passenger Loading Bridges.** Prequalified vendors under this group will furnish and install complete passenger loading bridges including mechanical, electrical, hydraulics, installation and training. Vendor must be a manufacturer or an approved representative and installer of the proposed Original Equipment Manufacturer (OEM) Passenger Loading Bridge.



- **Group 2: Refurbish Passenger Loading Bridges.** Prequalified vendors under this group will provide refurbishing and repair services inclusive but not limited to roof repairs, painting, interior restorations, electrical, structural work, mechanical modifications and may also include relocation services.
- **Group 3: Repair Services and Technical Support for Passenger Loading Bridges.** Award of this group was made to vendors who submitted an offer on all items within this group and whose offer represented the lowest price when all items were aggregated. The awarded vendor will provide technical support; repair and emergency services, parts and supplies and its technical support shall troubleshoot and address emergency repairs on a 24 hour/7 day basis.

Vendor Name
NORTH AMERICAN CONSTRUCTION COMPANY 200880757-01

	Unit Price
Labor rate for Technical Support or Emergency Repair (Regular work hours: Mon.-Fri 8AM-5PM)	\$75.00
Labor rate for Technical Support or Emergency Repair (Overtime hours)	\$112.50
Mark-up for parts and supplies not to exceed 20%	8.00%

- **Group 4: Purchase of Parts and Supplies for Passenger Loading Bridges.** Prequalified vendors under this group will supply original equipment manufacturer (OEM) parts and ancillary supplies for passenger loading bridges. Vendor must be a manufacturer or an approved representative of the proposed OEM parts and supplies for Passenger Loading Bridge.

B. Quotation Directives for Groups 1, 2 & 4

- Request for Quotations (RFQ) need to take place among all pre-qualified vendors for their respective group, as required by the County on an as needed basis. The specific requirements and specifications will be provided to the pre-qualified vendors within the affected group. The pre-qualified vendors for the affected group will be invited to offer a fixed price for the specific individual purchase, service or purchasing period.
- The award to one vendor for a specific period or individual action does not preclude the remaining pre-qualified vendors from submitting spot market offers for other purchase.



Emergency Orders

A pre-qualified vendor's willingness and ability to expedite a purchase may be used as a deciding factor for the basis of an award when a project is time sensitive, or it is an emergency situation. This provision does not preclude competition for emergency purchases.

Cone of Silence

Pursuant to Section 2-11.1(t) of the County Code, all RFQ's are subject to the Cone of Silence.

Preferences (Re: ITB Paragraphs 1.10, and 2.2) except for federally funded entities.

- **The Bid Preference** shall be applied first to the offers received from certified Micro/SBE vendors. A Micro/SBE vendor must be certified by the Internal Services Department, Small Business Development Division. The following link may be accessed to verify if a firm is a Micro/SBE vendor and their tier.
 - <http://www.miamidade.gov/smallbusiness/library/reports/certify-all-by-firms.pdf>
- **Local Certified Service – Disabled Veteran** should be applied in accordance with Section 2-8.5.1 of the Miami-Dade County Code, a Local Certified Service Disabled Veteran Business Enterprise (VBE) shall receive a bid preference of 5% of the price bid (for the purpose of evaluation ONLY). A VBE who is also an SBE shall not receive the veteran's preference and shall be limited to any applicable SBE preferences. At the time of bid submission, the vendor must affirm in writing its compliance with the certification requirements of Section 295.187 of the Florida Statute and submit this affirmation and a copy of the actual certification along with the bid.
- **Local preference** should be applied in accordance with Section 2-8.5 of the Miami Dade County Code at the time user departments request quotations from the pre-qualified vendors. When a responsive bid from a Miami-Dade local business is within 10% of the lowest price submitted by a responsive non-local business, the local business and the non-local low vendor shall have the opportunity to submit a **best and final (BAFO)** bid equal to or lower than the amount of the low bid previously submitted by the non-local business.

C. Delivery / Completion of Work (Re: ITB Paragraph 2.17)

The vendor(s) shall deliver items inside (the specified County facility on the RFQ) within the time frame specified in the RFQ. All work shall be performed in accordance with good commercial practice. The work schedule and completion dates shall be adhered to by the vendors, except in such cases where the completion date will be delayed due to acts of nature, strikes, or causes beyond the control of the vendor. The vendor shall notify the County of possible delays in advance of the original completion date so that a revised delivery schedule can be considered by the County. If the awarded vendor fails to perform the County reserves the authority to cancel the contract with the vendor and to secure the services of another vendor to complete the work.

D. Certificates/Licenses

Per Section 2, Paragraph 2.6B of the contract, vendors submitting an offer in response to an RFQ under Groups 1, 2 and/or 3 shall, at the time of such offer, hold a valid General Contractor's License issued by the State of Florida, Construction Industry Licensing Board or Miami-Dade County Construction Trade Qualifying Board qualifying the individual, firm, or corporation to perform the work proposed.



NOTE: Additional vendors that meet the pre-qualification requirements may be added by ISD Procurement Management via addendum. **Always check the award history log table for latest award sheet addenda and additional vendors.**

<div>Manufacturers →</div> <div>Pre-qualified Vendors & OEM Parts Representative ↓</div>	PREQUALIFIED GROUP 1	PREQUALIFIED GROUP 2	PREQUALIFIED GROUP 3	PREQUALIFIED GROUP 4	PHONE	CONTACT	E-MAIL
AMERIBRIDGE LLC		X		X	317-826-2000 615-887-8546	James Duchan Jill Johnson	JAMES.DUCHAN@AMERIBRIDGEINC.COM JILL.JOHNSON@AMERIBRIDGEINC.COM
ADELTE PORTS & MARITIME	X	X		X	134-933-6322	Martin Westphal	MWESTPHAL@ADELTE.COM
JOHN BEAN TECHNOLOGIES CORP. d/b/a JETWAY SYSTEMS				X	801-389-6044	TIM STARKEY	TIM.STARKEY@JBTC.COM
NORTH AMERICAN CONSTRUCTION COMPANY	X	X	X	X	305-634-2400	PEDRO L. AMADOR	PETEA@JCMACHINESHOP.COM
THYSSENKRUPP AIRPORT SYSTEMS INC	X	X		X	817-210-5000	GARY WATTS	GARY.WATTS@THYSSENKRUPP.COM